



Popular Occupations for ESTP's

SALES/SERVICES/"ACTION"

- Police officer
- Fire fighter
- Paramedic
- Detective
- Investigator
- Corrections officer
- Real estate agent
- Exercise physiologist/sports medicine
- Respiratory therapist
- Flight attendant
- Ambulance driver and attendant
- Sports merchandise sales
- Insurance fraud investigator
- Private investigator/detective
- Personal fitness trainer
- Flight instructor
- Flight engineer
- Commercial helicopter pilot
- Ship and boat captain
- Military officer
- Intelligence specialist
- Probation officer
- Gambling establishment manager
- Pest control expert
- Insurance adjuster, examiner
- Criminologist and ballistics expert

FINANCE

- Personal financial planner
- Auditor
- Stockbroker
- Banker
- Investor
- Insurance sales
- Budget analyst
- Insurance agent/broker (sales)

ENTERTAINMENT/SPORTS

- Sportscaster
- News reporter
- Promoter
- Tour guide and agent
- Dancer
- Bartender
- Auctioneer

- Professional athlete/coach
- Fitness instructor/trainer
- Entertainment agent
- Radio and television talk show host
- Television camera operator
- Musician
- Studio, stage, and special effects technician
- Actor and performer

TRADE/ "HANDS-ON"

- Carpenter
- Craftsperson/artisan
- Farmer
- General contactor
- Construction worker
- Chef/Cook
- Electrical engineer
- Electrics specialist
- Technical trainer (classroom setting)
- Logistics and supply manager (manufacturing)
- Network integration specialist (telecommunications)
- Civil engineer (repairs f transportation infrastructure)
- Industrial/mechanical engineer
- Surveyor
- EEG technologist/technician
- Radiological technician
- Aircraft mechanic
- Marine biologist
- Data processing equipment repairer
- Property manager: commercial/residential
- Systems support operator and installer
- Developer of electronic games
- Lawn service manager
- Transport coordinator
- Park naturalist
- Audiovisual specialist
- Landscape architect
- Forester
- Chiropractor
- Teacher: trade and industrial, technical
- Aviation inspector
- Soil conservationist
- Professional photographer
- Wilderness adventure leader
- Airplane dispatcher and air traffic controller
- Construction carpenter
- Travel agent
- Construction and building inspector
- Blacksmith

- Eco-tourism specialist
- Ship carpenter and joiner

BUSINESS

- Real estate broker/agent
- Entrepreneur
- Land developer
- Wholesaler
- Retail sales
- Car sales
- Management consultant (business operations)
- Franchise owner
- Internet marketer
- Insurance claims examiner, property and casualty
- Product safety engineer

(Adapted from "Do What You Are" by Tieger & Barron-Tieger)